### CUTTING TOOL, ENGINEERING.



Most Requested

# MAGAZINE

In The Industry

**2024 MEDIA KIT** 

### CTE AUDIENCE REACH

CTE's magazine and email newsletter reach more than 100,000 unique subscribers **EVERY. SINGLE. MONTH.**<sup>1</sup>



65,000+

Print and digital magazine audited circulation.

Source: June 2023 BPA Worldwide, an independent alliance for audited media brands.



60,000+

Email opt-in list.

Source: Email opt-in list managed with Constant Contact email distribution service.



55,000+

Website users each month.

Source: Website traffic data reported by Google Analytics.



65,000+

Social media followers.

Source: Data based on total followers to all CTE social media channels.

WE ARE AUDIENCE STRONG

# FACTS ABOUT CTE'S AUDIENCE<sup>2</sup>



90%

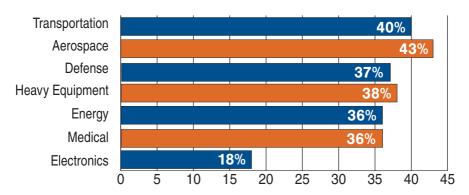
Take action after reading ads in CTE



93%

Involved in product selection/purchasing

#### MARKETS SERVED BY AUDIENCE



#### **OPERATIONS PERFORMED**

Boring 68%	Drilling <b>81</b> %	Milling 82%	Testing/Measuring 54%
Broaching 43%	Finishing 54%	Reaming 61%	Turning 71%
Deburring 66%	Grinding 61%	Sawing 55%	Tool Sharpening 34%
Designing 62%	Marking 40%	Tapping <b>72</b> %	Tool Presetting 34%

## MOST REQUESTED INDUSTRY MAGAZINE

#### 2024 EDITORIAL CALENDAR & AD BONUSES

**JANUARY** 

AD CLOSE: Dec. 1, 2023

**FEATURE FOCUS:** Jig grinding to boost productivity and tool life. Streamlining first-article inspection using wireless data transfer. Workholding & more.

DEPARTMENTS: Product News, Machine Technology, Ask The Grinding Doc, Workforce Development, Productive Times

AD BONUS: Double Display Ad. Advertisers who purchase a display ad in the January issue are eligible to purchase a bonus ad that's double the size at the same rate as their January ad. Bonus ad must be purchased in time to run in one of the following issues: February, March or April.

FEBRUARY AD CLOSE: Jan. 2, 2024

**FEATURE FOCUS:** High-pressure coolant for deep-hole drilling—oil versus water soluble. Grinding hydraulic parts/fluid control parts that seal. Toolholding & more.

**DEPARTMENTS:** Product News, Cutting Tool Technology, Machinist's Corner, Safety First, Productive Times

AD BONUS: Free Quarter Page Ad. Purchase an exclusive email blast to CTE's full list in January or February and receive a free Quarter Page print ad in the February issue.

MARCH AD CLOSE: Feb. 2, 2024

**FEATURE FOCUS:** Selecting the right tap for the job—high-speed considerations. Strategies for mass finishing parts—super finishing or honing. Workholding & more.

DEPARTMENTS: Product News, Machine Technology, Ask The Grinding Doc, Workforce Development, Productive Times

**AD BONUS: Social Media Exposure.** 

Advertisers who purchase a half-page or larger ad in the March issue are eligible for a free post to CTE's more than 65,000 social media followers. Bonus post must run in March.

APRIL AD CLOSE: March 1, 2024

**FEATURE FOCUS:** The latest on boring tools with a digital readout. Auditing your CAD software—shop floor making parts not to print? Toolholding & more.

DEPARTMENTS: Product News, Cutting Tool Technology, Machinist's Corner, Safety First, Productive Times

AD BONUS: Ad Perception Study. CTE readers rate your ad for its attention-getting strength, believability and informational value. Free with purchase of a half-page or larger display ad in the April issue.

MAY

AD CLOSE: April 1, 2024

**FEATURE FOCUS:** Deburring methods for microparts, such as electrochemical deburring. Preparing for the energy source that wins the battle for electric vehicles. Workholding & more

DEPARTMENTS: Product News, Machine Technology, Ask The Grinding Doc, Workforce Development, Productive Times

AD BONUS: Double Display Ad. Advertisers who purchase a display ad in the May issue are eligible to purchase a bonus ad that's double the size at the same rate as their May ad. Bonus ad must be purchased in time to run in one of the following issues: June, July or August.

**JUNE** 

**AD CLOSE**: May 1, 2024

**FEATURE FOCUS:** Get more from saw blades with proper sawing techniques, material science & blade geometry. Core competencies for aerospace market, such as 5-axis machining. Toolholding & more.

**DEPARTMENTS:** Product News, Cutting Tool Technology, Machinist's Corner, Safety First, Productive Times

**AD BONUS: Social Media Exposure.** 

Advertisers who purchase a half-page or larger ad in the June issue are eligible for a free post to CTE's more than 65,000 social media followers. Bonus post must run in June.

#### ASK CTE CONTRIBUTORS WEBINARS

Cutting Tool Engineering hosts and moderates a series of one-hour webinars that provide our audience with an opportunity to take a deeper dive into the subject of a selected article published in the magazine.

**DATE:** Feb. 28, 2024 **FOCUS:** High-pressure coolant for deep-hole drilling

**DATE:** Apr. 24, 2024 **FOCUS:** Selecting the right tap for the job

**DATE:** Jun. 26, 2024 **FOCUS:** Core competencies for the aerospace market

**DATE:** Aug. 28, 2024 **FOCUS:** Benefits and perils of rotary broaching **DATE:** Oct. 30, 2024 **FOCUS:** Heavy equipment market opportunities

#### 2024 EDITORIAL CALENDAR & AD BONUSES

**JULY** 

AD CLOSE: June 3, 2024

OCTOBER AD CLOSE: Sept. 3, 2024

**FEATURE FOCUS:** High-pressure coolant advancements aid in milling deep pockets. Benefits and perils of rotary broaching. Workholding & more.

**DEPARTMENTS:** Product News, Machine Technology, Ask The Grinding Doc, Workforce Development, Productive Times

**AD BONUS: Free Quarter Page Ad.** Purchase an exclusive email blast to CTE's full list in June or July and receive a free Quarter Page print ad in the July issue.

**AUGUST** 

**AD CLOSE**: July 1, 2024

**FEATURE FOCUS:** IMTS 2024 PREVIEW. Best bets for controlling runout. Tracking the tipping point for additive manufacturing. Toolholding & more.

**DEPARTMENTS:** Product News, Cutting Tool Technology, Machinist's Corner, Safety First, Productive Times

#### AD BONUS: IMTS 2024 Video Package.

Buy a half-page or larger ad in the August and September issues to qualify for a CTE Video Booth Visit at IMTS 2024. (See back page for details.) Advertisers exhibiting at IMTS receive free product write-ups in CTE's August issue and on the CTE website.

**SEPTEMBER** AD CLOSE: Aug. 1, 2024

**FEATURE FOCUS:** Tips for tapping hard materials. The latest parts marking technologies for medical devices. Workholding & more.

DEPARTMENTS: Product News, Machine Technology, Ask The Grinding Doc, Workforce Development, Productive Times

AD BONUS: Double Display Ad. Advertisers who purchase a display ad in the September issue are eligible to purchase a bonus ad that's double the size at the same rate as their September ad. Bonus ad must be purchased in time to run in one of the following issues: October, November or December.

**FEATURE FOCUS:** Vertical turning featuring built-in workholding automation with inverted spindles. Heavy equipment market opportunities. Toolholding & more.

**DEPARTMENTS:** Product News, Cutting Tool Technology, Machinist's Corner, Safety First, Productive Times

**AD BONUS: Social Media Exposure.** 

Advertisers who purchase a half-page or larger ad in the October issue are eligible for a free post to CTE's more than 65,000 social media followers. Bonus post must run in October.

NOVEMBER AD CLOSE: Oct. 1, 2024

**FEATURE FOCUS:** Decreasing time needed to rough bore bearing pockets. Hybrid machining solutions offering 3D printing and metal removal. Workholding & more.

DEPARTMENTS: Product News, Machine Technology, Ask The Grinding Doc, Workforce Development, Productive Times

AD BONUS: Freeze Ad Rates. CTE will freeze ad rates for the coming year for advertisers who purchase a half-page or larger display ad in the November issue. Participating advertisers will pay 2024 ad rates for any print and digital ads purchased in 2025.

**DECEMBER** (DIGITAL ONLY ISSUE)

**AD CLOSE**: Nov. 1, 2024

**FEATURE FOCUS: 2025 Buyers Guide.** Integrated Video Issue.

**DEPARTMENTS:** Product News, Cutting Tool Technology, Machinist's Corner, Safety First, Productive Times

**AD BONUS: Digital Magazine Full Page Ad** 

**Discount.** Purchase a Full Page display ad in the December digital-only issue of Cutting Tool Engineering and receive a free year-long Enhanced Buyers Guide Listing in 2025.

#### CONTACTS

#### East Advertising Sales Kenneth Spaeth

847-714-0173 kspaeth@ctemedia.com

#### Central/West Advertising Sales

**Tom Tobiason** 630-248-0686 ttobiason@ctemedia.com

#### Central Advertising Sales

Dave Jones

708-442-5633 dmj\_jonesmedia@yahoo. com

### **Ad Production Julie Distenfield**847-714-0179

847-714-0179 julied@ctemedia.com

#### CFO/Director of Sales Kenneth Spaeth

847-714-0173 kspaeth@ctemedia.com

### Publisher Dennis Spaeth 847-714-0176 dspaeth@ctemedia.com

#### **COVER PACKAGES**

#### **Back Cover**

#### **PRICE** — \$125,000 includes:

- 1. Year-long Back Cover Ad Placement
- 2. Year-long Billboard Ad Placement on CTE website
- 3. Quarterly Full Email Blasts throughout the year

Package saves you more than \$25,000!

#### Covers 2 & 3

#### **PRICE** — \$110,000 includes:

- 1. Year-long Cover 2 or 3 Ad Placement
- 2. Year-long Wallpaper Ad Placement on CTE website
- 3. Quarterly Full Email Blasts throughout the year

Package saves you more than \$20,000!

#### PRINT ADVERTISING RATES

All prices gross. Agency commissionable (15%).

4-COLOR						
Per Insertion	1x	3x	6x	9x	12x	
Discount Off		-3%	-6%	-10%	-18%	
Full Page	\$8,325	\$8,075	\$7,825	\$7,495	\$6,830	
Two-thirds Page	\$6,750	\$6,550	\$6,345	\$6,075	\$5,535	
Half Island	\$5,765	\$5,595	\$5,420	\$5,190	\$4,730	
Half Page	\$5,315	\$5,155	\$4,995	\$4,780	\$4,355	
Third Page	\$4,345	\$4,215	\$4,080	\$3,910	\$3,560	
Quarter Page	\$3,685	\$3,575	\$3,465	\$3,320	\$3,025	
Sixth Page	\$3,255	\$3,160	\$3,060	\$2,930	\$2,670	
Full Spread	\$15,070	\$14,615	\$14,165	\$13,560	\$12,355	
Half Spread	\$9,380	\$9,095	\$8,815	\$8,440	\$7,690	
2nd Cover	\$10,140	\$9,835	9,530	\$9,125	\$8,315	
3rd Cover	\$10,140	\$9,835	\$9,530	\$9,125	\$8,315	
4th Cover	\$10,355	\$10,040	\$9,730	\$9,320	\$8,490	
Marketplace	\$800	\$775	\$750	\$720	\$655	
AD RATES FOR DECEMBER DIGITAL-ONLY ISSUE						
Full Page	\$1,000	\$970	\$940	\$900	\$820	
Two-thirds Page	\$810	\$785	\$760	\$730	\$665	
Half Island	\$690	\$670	\$650	\$620	\$565	
Half Page	\$640	\$620	\$600	\$575	\$525	
Full Spread	\$1,810	\$1,755	\$1,700	\$1,630	\$1,485	
Half Spread	\$1,125	\$1,090	\$1,060	\$1,015	\$925	

For **premium advertising opportunities**, such as an insert, belly band or polybagging an issue, contact your sales representative for pricing.

#### Ad materials are due 7 days after the close date.

Ad contracts, with the exception of covers and guaranteed positions, may be canceled by advertiser or publisher on written notice in advance of ad closing date.

Rates subject to change

#### PRINT ADVERTISING SPECS & TERMS

#### Ad materials are due 7 days after the close date.

#### Print Specifications (Inch/Metric)

	Width	Depth	Width	Depth
Page (trimmed)	7-¾" / 19.7 cm	10-½" / 26.7 cm		
Page (bleed)	8" / 20.3 cm	10-¾" / 27.3 cm		
Two-thirds page	4-1/2" / 11.4 cm	9-¾" / 24.8 cm		
Half island	4-1/2" / 11.4 cm	7-½" / 19 cm		
Half page	7" / 17.8 cm	4-¾" / 12 cm	3-%" / 8.5 cm	9-¾" / 24.8 cm
Third page	4-1/2" / 11.4 cm	4-¾" / 12 cm	2-1/4" / 5.7 cm	9-¾" / 24.8 cm
Quarter page	7" / 17.8 cm	2-%" / 6 cm	3-%" / 8.5 cm	4-¾" / 12 cm
Sixth page	4-1/2" / 11.4 cm	2-%" / 6 cm	2-1/4" / 5.7 cm	4-¾" / 12 cm
Full Spread Bleed	15-¾" / 40 cm	10-¾" / 27.3 cm		
Half Spread Bleed	15-¾" / 40 cm	5-¾" / 13.7 cm		
Marketplace	Click here for detailed Marketplace print ad specs.			Download Specs

#### PRINTING SPECIFICATIONS

#### PDF Submission for Print Ads

Required format: High-resolution PDF. PDF files must be PDF/X-1a compliant. No other formats will be accepted. To ensure an exact color match, all color ads must be accompanied by a SWOP-certified proof. If no color proof is provided, CTE can have a matchprint made at the advertiser's request and expense. CTE cannot guarantee color accuracy without a SWOP-certified proof. Supply files via FTP site or email with attachments no larger than 10MB.

#### **Production Charges**

PDF files that do not meet the specifications stated here will be corrected by the production department at its discretion. Any production charges will be billed to the advertiser. All advertising material must be furnished complete

and at exact size. CTE reserves the right to reject incorrectly sized ads. Any resizing done by CTE will be charged to the advertiser. Production charges start at \$100 an hour.

#### **Bleed Specifications**

When preparing full-page bleed ads, there should be at least ¾" on all sides of the ad between the trim edge and any type and/or illustration.

#### **Insert Specifications**

Insert size determined with quote. Keep type, etc., at least 3/6" from outside edges and 1/2" from binding edge. Minimum weight of stock: 70-lb. text weight. Maximum weight of stock: 80-lb. cover weight. Inserts requiring backup must be furnished on white, smooth-finish, coated stock. Fold all inserts of more than two pages before shipping unless backup printing is needed.

#### **TERMS FOR ADVERTISING**

#### **Publication & Ad Closing Dates**

Published monthly. Advertising closing is on or near the 1st of the month preceding date of issue; special sections close the 25th of the month, two months preceding date of issue.

#### **Contract Cancellation**

Contracts, with the exception of covers and guaranteed positions, may be canceled by advertiser or publisher on written notice in advance of closing date.

#### Billing

Billing is issued on scheduled publication dates. Terms are net 30 days. A late charge of 1½ percent per month will be imposed on past-due accounts. Full payment is required for all reserved space whether or not it is used. Advertising will not be accepted from delinquent accounts. In the event the advertiser and/or agency default in payment of bills, the advertiser and/or agency will be liable for all fees and sums of collection, including, but not limited to, reasonable attorney's fees and court costs incurred by the publisher in the collection of said bills. The publisher reserves the right to hold advertisers and/or their advertising agencies jointly and/or solely liable for payment to the publisher

regardless of any restrictions advertisers and/or their agencies add to their insertion orders and/or contracts. Jurisdiction and venue for any litigation ensuing from advertising placed in CTE shall properly lie in Cook County, Illinois.

#### **Short Rates & Rebates**

Advertisers will be short-rated if, within 1 year (12 issues) from the date of first insertion, they do not use the amount of space upon which their billings have been based. Advertisers will be rebated if, within 1 year (12 issues) from the date of first insertion, they have used sufficient additional space to warrant a lower rate than that which they have been billed.

#### Publisher's Protective Clauses

Advertisers and advertising agencies assume liability for all content and assume responsibility for any claims or fees arising therefrom against the publisher. The publisher reserves the right to reject any advertising that does not conform to the publication's standards. Any deliberate attempt to simulate the publication's format is not permitted, and the publisher reserves the right to place the word "advertisement" with copy that, in the publisher's opinion, resembles editorial matter.

#### **DIGITAL AD OPTIONS**

All prices gross. Agency commissionable (15%).

Frequency	1x	3x	6x	9x	12x	
Frequency Discount		-3%	-6%	-10%	-18%	
Website Display <sup>1</sup> (c	Website Display¹ (width × height dimensions in pixels)					
Wallpaper (1,600 x 1,100)	\$2,215	\$2,150	\$2,080	\$1,995	\$1,815	Download Specs
Billboard (970 × 250)	\$3,475	\$3,370	\$3,265	\$3,130	\$2,850	Download Specs
Box (300 × 250)	\$2,070	\$2,010	\$1,945	\$1,865	\$1,695	Download Specs
<b>Button</b> (120 × 90)	\$795	\$770	\$745	\$715	\$650	Download Specs
Featured Video						
Website Home Page	\$2,705	\$2,625	\$2,540	\$2,435	\$2,215	Download Specs
CTE E-Newsletter <sup>1</sup> (width × height dimensions in pixels)						
Leaderboard (600 x 125)	\$2,705	\$2,625	\$2,540	\$2,435	\$2,215	Download Specs
Box (300 × 250)	\$1,500	\$1,455	\$1,410	\$1,350	\$1,230	Download Specs
Advertorial (300 × 250)	\$1,210	\$1,175	\$1,135	\$1,090	\$990	Download Specs
Video E-Newsletter (Jan, Mar, May, Jul, Sep, Nov)	\$1,210	\$1,175	\$1,135	\$1,090	\$990	Download Specs
Email Blasts <sup>2</sup>						
Full List	\$6,595	\$6,400	\$6,200	\$5,935	\$5,410	Download Specs
Half List	\$4,145	\$4,020	\$3,895	\$3,730	\$3,400	Download Specs
Targeted (up to 5,000 email addresses)	\$1,350	\$1,310	\$1,270	\$1,215	\$1,105	Download Specs
Webinar Sponsorship <sup>3</sup>						
Ask CTE Contributors CTE moderates multiple advertiser presenters live	\$2,000	\$1,940	\$1,880	\$1,800	\$1,640	Download Specs
1 Hour Exclusive CTE moderates solo advertiser presenter live	\$12,585	\$12,205	\$11,830	\$11,325	\$10,320	Download Specs
1/2 Hour Exclusive CTE moderates solo advertiser presenter live	\$7,335	\$7,115	\$6,895	\$6,600	\$6,015	Download Specs
On Demand Exclusive Solo advertiser presents pre-recorded webinar	\$5,195	\$5,040	\$4,885	\$4,675	\$4,260	Download Specs

- 1. Acceptable digital ad formats: PNG or JPG for Wallpaper; PNG, JPG or animated GIF for Billboard, Box and Button; PNG or JPG for CTE eNewsletter Leaderboard, Box and Advertorial.
- 2. An Email Blast cannot be canceled less than 2 weeks before the scheduled blast date.
- 3. To properly promote advertiser exclusive webinar sponsorships, CTE requires a signed insertion order and all promotional webinar materials at least 75 days in advance of a scheduled one-hour webinar; 45 days for a half-hour webinar.

# MOST REQUESTED INDUSTRY MAGAZINE

#### MORE DIGITAL OPTIONS



#### ENHANCED BUYERS GUIDE LISTING

\$900 annual fee enables advertisers to add the following elements to their company profiles within the CTE Buyers Guide:

- A brief company description
- A video about the company embedded at the top of the company profile page
- Social media icons that point to the company's social media channels

Enhanced listings also will appear at the top of the Buyers Guide web page on the CTE website.

**DOWNLOAD SPECS** 



### CTE SOCIAL MEDIA ADVERTISING

#### **Sponsored Posts**

Let CTE help you spread the word about your company and/or products by sponsoring a post to our growing social media audience. Whether it's a photo, a brief video or a text-based call to action, CTE can help boost your social media buzz for just \$65 per 1,000 followers.









**DOWNLOAD SPECS** 

# MOST REQUESTED INDUSTRY MAGAZINE





### VIDEO PACKAGE

Buy a half-page or larger ad in the August and September issues of Cutting Tool Engineering magazine to receive a special IMTS 2024 ad bonus.

Purchase your ads in the August issue (ad close July 1, 2024) and September issue (ad close Aug. 1, 2024).

CTE will produce a video (up to 10-minute maximum length) at your booth for upload to all our video channels following the show. We will publish a synopsis of your CTE-produced video as part of a special IMTS 2024 Video Recap Guide in the October and November/December issues.

CUTTING TOOL ENGINEERING®

www.ctemag.com